

Offering more than 25 years of executive architectural leadership. Expertise includes leading and executing large, complex mixed-use, master-planned, municipal, liturgical, multifamily housing, higher education, K-12, continuum of care, and residential projects. *NCARB Certificate Holder.*

Expertise

- Operations Management
- Business Development
- Architecture Site and Building Design
- Employment Management and Training
- Budget Management
- Construction Methods
- Zoning and Code Requirements
- Quality Assurance/Quality Control
- Requests for Proposals
- Managing Design Studios
- Master Planning
- Multifamily Housing
- Continuum of Care Residential Communities
- Transportation
- Higher Education
- K-12
- Municipal
- Liturgical
- Corporate Commercial
- Custom Estate Housing
- Vectorworks
- Revit

Director of Architecture ■ Principal Architect

Director of Architecture/Principal Architect with extensive experience organizing and running design teams to complete large-scale and technically-complex projects. Well-developed skills managing people to achieve their best performances while collaborating with clients, engineers, vendors, contractors, and all levels of staff. Dedicated leader with exceptional knowledge of building systems, construction methods, materials and components, zoning and code requirements, and exterior and interior detailing.

- ▶ **Architectural Expertise:** More than 25 years of experience as a Director of Architecture and Principal Architect responsible for leading \$25 Million to \$35 Million architecture projects from conception to completion.
- ▶ **Operations Management:** Expert skills overseeing daily operations and staff management of up to 50 employees, including designers, technicians, and sub-consultants.
- ▶ **Award-Winning Design:** AIA Buffalo/Western New York first place award winner, "New Buildings Greater than 25,000 SF."

Experience

WENDEL ARCHITECTS & ENGINEERS — Phoenix, AZ 2010 – Present
A full-service architecture and engineering firm with offices throughout the United States, specializing in public transportation, multifamily housing, higher education, healthcare, K-12, gaming, municipal, parks and recreation, water/wastewater, and energy projects.

Director of Architecture – Southwest Region

Manage and oversee the daily operations of the Southwest regional office. Lead all project and business-development activities for the region in 6 states: Arizona, New Mexico, California, Utah, Colorado, and Nevada.

- Spearhead relationships, respond to Requests for Proposals, collaborate with the corporate office marketing department, and secure bids for new contracts.
- Set regional goals and expectations.
- Lead operations, foster quality-improvement initiatives, and support sales.
- Manage staff, including Designers, Junior Designers, Drafters, Specification Writers, Project Managers, Assistant Project Managers, and sub-consultant teams that include Architectural Lighting specialists and MEP, Civil, Structural, and Environmental Engineers.
- Create schedules, manage and track budgets, and ensure quality design.
- Negotiate contract terms with vendors, and manage all subcontractor and vendor relationships.
- Contribute to design and production efforts using Vectorworks and Revit.
- Create preliminary and final submission packaging and presentations.
- Review and approve all invoices and all accounts receivable/accounts payable for the region.

Career Progression, Continued

Key Accomplishments

- Lac Courte Oreilles Tribe, Hayward, WI: \$28 Million, 85,000-square-foot Continuum of Care Residential Community, including an assisted living facility, nursing home, and community health center.
- Highlands Church, Scottsdale, AZ: \$9 Million, 45,000-square-foot Children's Building. State of the art classrooms, large multi-purpose rooms, play area, computer lab, special needs domain, workrooms, and support spaces.
- City of Phoenix North Transit Facility, Phoenix, AZ: \$13 Million Bus Maintenance and Storage facility, including new offices for the City of Phoenix and third-party contracted operations staff.

DALE GARDON DESIGN — Scottsdale, AZ

2005 – 2010

A boutique architectural design firm specializing in the visioning and design of unique and regionally responsive environments, including large master-planned communities, mixed-use development, public and private golf clubhouses, luxury custom residences and luxury semi-custom residences.

Principal Architect

Managed and oversaw the daily operations of a 50-person design studio for custom-built luxury homes. Conducted employment interviews, hired staff, mentored employees, and supervised quality of work and all design.

- Negotiated contracts with sub-consultants and managed all vendor relationships.
- Performed Quality Assurance and Quality Control on all specification writing, architectural detailing, and other architectural and engineering-related work for all projects.
- Led weekly team meetings for the design studio staff; made presentations, answered questions, solved problems, motivated staff, and ensured projects were on track to be completed on time and within budget.
- Tracked and managed department budget.
- Coordinated schedules of all subcontractors.

Key Accomplishments

- Cownie Estate Residence, Scottsdale, AZ: \$8 Million, 17,500-square-foot Mediterranean-style estate on 4.5 acres.
- Mendez Estate Residence, Scottsdale, AZ: \$9.5 Million, 18,000-square-foot Spanish Mission-style estate on 4 acres.
- One Scottsdale, Scottsdale, AZ: 60-acre mixed-use development of retail, residential, hotel, and Class-A office space.

MARINARO ARCHITECTS AND ASSOCIATES, PC — Buffalo, NY

1997 – 2005

Marinero Architects was born from the desire to offer more than the "traditional" scope of architectural services, perhaps a more renaissance approach to problem solving, offering comprehensive architectural design and project leadership services in a wide array of building types.

President/Director of Architecture

Managed and oversaw the daily operations of the firm. Performed business development, responded to requests for proposals, and managed all client relationships. Performed high-level project management and master planning of large-scale and complex projects in multiple disciplines.

- Participated in the conceptual design and provided full technical support through the entire lifecycle of all projects.
- Coordinated and managed all sub-consultants, including Civil, Structural, Environmental, and MEP Engineers.

Career Progression, Continued

- Managed and oversaw the production and oversight of construction documents that conformed to client standards, including drawings and specifications.
- Executed technical design aspects of complex projects; investigated, evaluated, and made recommendations of design solutions that best met clients' needs.

Key Accomplishments

- D'Youville College, Buffalo, NY: \$12 Million, 100,000-square-foot, 5-story residence hall and student activity center with 175 beds located in the urban historic district of downtown Buffalo.
- Medaille College, Buffalo, NY: \$1 Million, 5,000-square-foot historic preservation and adaptive re-use of the White House, the first building built on campus in 1910, for use as the new Admissions offices and conference center.
- Medaille College, Buffalo, NY: \$9 Million, 36,000-square-foot, 3-story residence hall with 124 units, an activity center, and study rooms.
- Baywinde Senior Residential Community, Webster, NY: \$1 Million senior living community with 28 patio homes.
- Castle Pointe Apartment Homes: \$12 Million, 110,000-square-foot senior independent living facility with 120 units.
- Sage Harbor Assisted Living Facility: \$7 Million, 84,000-square-foot assisted living/Alzheimer's (memory care) facility with 84 beds.

DUSCHSCHERER OBERST DESIGN, PC — Buffalo, NY

1990 – 1997

A full-service, multi-disciplinary architecture and engineering firm specializing in public and private work. Markets included manufacturing and industrial, public transportation, K-12, higher education, historic preservation, master planning, and multifamily housing.

Associate Principal/Senior Project Manager

Managed project teams, scheduled staff, and coordinated resources to accomplish project schedules as stated in contracts. Delivered projects at or above budgeted profit levels. Continuously monitored and ensured client satisfaction, productivity, progress, and budget performance.

- Approved drawings and functioned as a team resource in design, production, and construction-administration issue resolution.
- Developed all work scopes and prepared budgets, written agreements, and subcontracts for projects and all related addendums for approval by Firm Principal.
- Coordinated and managed all sub-consultants, including Civil, Structural, Environmental, and MEP Engineers.

Education:

STATE UNIVERSITY OF NEW YORK AT BUFFALO, Buffalo, NY, Master of Architecture

STATE UNIVERSITY OF NEW YORK AT BUFFALO, Buffalo, NY, Bachelor of Science Degree in Architecture and Planning

Professional Registration and Affiliation:

Registered Architect – Arizona, Texas, Maryland, New York

National Council of Architectural Registration Boards (NCARB) – Certificate Holder

American Institute of Architects (AIA) – Member

Computer Skills: Revit, Vectorworks, Sketch Up, Microsoft Office, Microsoft Project, Adobe Creative Suite

Publication: Featured article in *PSMJ, Resources, Inc.* — *Redefining the Practice of Architecture*, August 2010